

What Can I Do With a Major in.....

MANAGEMENT

Management graduates are prepared to assume leadership roles in a wide variety of careers and organizations. Students pursuing a distinct major in Management are required to complete advanced study in Organization Behavior, Business and Social Environment, and Business Strategy and Policy. They have the opportunity to select from a wide offering of electives, including: Small Business Management, Personnel Management, Management of Labor Relations, International Management, etc. The degree program also gives students the opportunity to select College of Business electives to help broaden their professional education. Management graduates are preparing to assume leadership roles in a wide variety of careers and organizations.

Skills Associated with Management Majors:

Ability to communicate ideas and concepts to others

Leadership skills

Strong background in human relations, marketing, and general business

Knowledge of financial and economic history, practices, and trends

Ability to work with both people and data

Trustworthy, integrity, businesslike

Aptitude for accurate detail

Sample Career Titles:

Account Executive
Administrative Aide
Advertising Executive
Airport Manager
Bank Manager
Bank President
Benefits Manager
Branch Manager
Budget Officer
Chief Executive Officer
City Manager
Commodity – Industry Analyst
Communications Officer
Compensation Manager
Computer Operations
Supervisor
Comptroller
Construction Supervisor
Consultant
Convention Manager
County Prosecutor
Credit Analyst
Credit and Collections
Manager
Data Base Manager
Department Store Manager
Director of Career Services
Director of Food Service
Editor

Employment Counselor
Entertainment Agent
Financial Analyst
Foreign-Exchange Trader
Government Services
Administrator
Health Services/Hospital
Administrator
Hotel/Motel Manager
Human Resources Manager
Industrial Relations Director
Information Systems Manager
Insurance Agent
International Business
Manager
Investment Banker
Job Analyst
Labor Relations Manager
Loan Officer
Logistics Specialist
Management Analyst
Management Trainee
Manufacturing Supervisor
Market Information Specialist
Market Research Analyst
Marketer
Media Planner
Mortgage Loan Officer
Occupational Analyst
Operations Manager
Outside Property Agent

Payroll Officer
Personnel Manager
Personnel Recruiter
Politician
Production Superintendent
Promotions Manager
Public Relations Specialist
Public Utilities Manager
Purchasing Agent
Quality Control Auditor
Real Estate Agent/Broker
Recreation Manager
Reports Analyst
Restaurant/Food Manager
Retail Sales Manager
Sales Manager
School Administrator
Securities Trader
Service Manager
Service Organization Manager
Stock Broker
System Coordinator
Traffic Manager
Training Manager
Transportation Director
Travel Agent
Trust Administrator
Urban Planner
Wholesale Sales
Representative

**Some careers may require further training and/or educational degree.

Visit Career Services in 124 Bailey Library to obtain more information on these and other careers through DISCOVER.

